

Demand & Production Planning

Module 2 · Theory + SAP process

What this module covers

Demand forecasting methods, S&OP; meetings, production planning, master production schedule, capacity checks and MRP logic in SAP.

Practical checklist

- ☐ Confirm master data is correct before starting the transaction
- ☐ Record document numbers for every posting (traceability)
- ☐ Check the stock / document status after each step
- ☐ Note any exception and the corrective action taken
- ☐ Get the approval or sign-off required by your release strategy
- ☐ File the supporting document for audit review

KPI tracker template

KPI	Formula	Target
Process cycle time	End time – start time	Reduce 10%
Accuracy	Correct records ÷ total records × 100	≥ 98%
On-time completion	On-time items ÷ total items × 100	≥ 95%
Exceptions	Count of deviations per week	Trend down

Notes
